

# 2011 Programming Highlights: Sandy Stuttgen, UW-Extension Agriculture Educator

Highlight Key: **Program** Partners Original work I presented Teaching material I presented Facilitator

<b>Dairy Production Programming</b>	<b>Farm &amp; Risk Management Programming</b>	<b>Livestock Production Programming</b>	
<p><b><u>Managing the Details of Dairy Modernization</u></b></p> <ul style="list-style-type: none"> <li>UW-Madison Specialists</li> <li>UWEX Clark Co</li> </ul> <p><b><u>Dairy Modernization Essentials</u></b></p> <ul style="list-style-type: none"> <li>UW-Madison Specialists</li> <li>UWEX Clark Co</li> </ul> <p><b><u>WI Dairy &amp; Beef Animal Husbandry Conference</u></b></p> <ul style="list-style-type: none"> <li>UW Dairy Team</li> </ul> <p><b><u>June Dairy Appreciation Picnic</u></b></p> <ul style="list-style-type: none"> <li>American Foods Group</li> <li>Intervet/Shering Plough Animal Health</li> <li>Antibiotic Residues</li> </ul> <p><b><u>Pasture Walk</u></b></p> <ul style="list-style-type: none"> <li>North Central WI Gazing Network</li> <li>UWEX Price &amp; Rusk Co</li> <li>Disease Threats of Pastured Cattle</li> </ul> <p><b><u>Farm Visits</u></b></p> <ul style="list-style-type: none"> <li>DATCP Dairy Farm Management Team</li> <li>Barnyard Planning</li> <li>Mentor New Farmer</li> </ul>	<p><b><u>Farm Financial Recording Keeping Using QuickBooks Beginner's Workshop</u></b></p> <ul style="list-style-type: none"> <li>Center for Dairy Profitability</li> <li>UWEX Clark Co</li> <li>FSATaylor/Price/Rusk</li> </ul> <p><b><u>Transferring the Farm in a High Stakes Era</u></b></p> <ul style="list-style-type: none"> <li>Center for Dairy Profitability</li> <li>UWEX Price &amp; Rusk Co</li> <li>Communication During Farm Transfer</li> </ul> <p><b><u>North Central Small Farms Conference</u></b></p> <ul style="list-style-type: none"> <li>UWEX Price &amp; Rusk Co</li> <li>UW-Madison Specialists</li> </ul> <p><b><u>HR for Farms/Ag Businesses</u></b></p> <ul style="list-style-type: none"> <li>UWEX Clark, Marathon, Dunn Counties</li> <li>Center for Dairy Profitability</li> <li>Farm Image</li> <li>Performance Evaluation</li> </ul> <p><b><u>Dairy Worker's Trainings: Cattle Movement &amp; Skid Steer Operation &amp; Safety</u></b></p> <ul style="list-style-type: none"> <li>UWEX Clark Co</li> </ul>	<p><b><u>NCWCA January Beef Event</u></b></p> <p><b><u>Beef Cow University:</u></b> Lancaster, WI</p> <ul style="list-style-type: none"> <li>UWEX Livestock Team</li> <li>UW-Madison Beef Specialist</li> <li>Hand's On Calving Techniques</li> </ul> <p><b><u>Cattle Feeder Clinics</u></b></p> <ul style="list-style-type: none"> <li>UWEX Livestock Team</li> <li>UW-Madison Beef Specialist</li> <li>Target Residues: Do You Want to Be on The Violator List?</li> </ul> <p><b><u>Breeding Soundness Evaluation Clinic</u></b></p> <p><b><u>NCWCA July Beef Round-Up</u></b></p> <ul style="list-style-type: none"> <li>Beef Judging Contest</li> <li>Display Boards: Raising Healthy Beef and Explore Beef</li> </ul> <p><b><u>Taylor Co Fair</u></b></p> <ul style="list-style-type: none"> <li>MASS Advisor</li> <li>MAQA-certified MASS Participants</li> <li>Amazing Race: Food Chain Activity</li> <li>Display Board: Program Highlights</li> </ul> <p><b><u>Farm Technology Days</u></b></p> <ul style="list-style-type: none"> <li>Ideal Calf Pen</li> <li>Handling Facilities Display</li> <li>NCWCA Booth</li> </ul> <p><b><u>Pesticide Applicator Training</u></b></p> <p><b><u>Raising Chickens</u></b></p> <ul style="list-style-type: none"> <li>UW-Madison Poultry Specialist</li> </ul> <p><b><u>BQA &amp; Chute Side Cattle Handling</u></b></p> <ul style="list-style-type: none"> <li>Beef Quality Assurance Certification</li> </ul> <p><b><u>Cow-Calf Workshop</u></b></p> <ul style="list-style-type: none"> <li>UWEX Livestock Team</li> <li>UW-Madison Beef Specialist</li> <li>Cow/Calf Vaccination Protocols</li> </ul>	
<p><b><u>North Central Farmwomen's Network</u></b></p> <ul style="list-style-type: none"> <li>UWEX Clark Co, USDA/FSA, WI SARA, Medford Co-op, Taylor County Dairy Promotion Committee, Taylor County Farm Bureau, Farm Credit Services of Medford, WI Farmer's Union</li> </ul> <p><i>Fostering a farm women's network to learn &amp; share sustainable farm business practices.</i></p>		<p><b><u>Publications/Articles</u></b></p> <p><b><u>Taylor Co Agriculture Newsletter</u></b>, 1050 addresses, three issues</p> <ul style="list-style-type: none"> <li>North Central Farmwomen's Network</li> <li>Violative Drug Issues, Part of the Solutions, or Part of the Problem?</li> <li>Does Your Bull Pass the Test?</li> <li>2011 Taylor County Agriculture: Value &amp; Economic Impact</li> </ul> <p><b><u>USDA Service Center News</u></b>, 1050 addresses, two issues</p> <p><b><u>NCWCA Newsletter</u></b>, 95 addresses, quarterly</p> <ul style="list-style-type: none"> <li>It's Not Only About Taxes</li> <li>Designing your Beef Herd's Vaccination Program</li> <li>New Disease Threats</li> <li>Round-up Beef Judging Contest</li> </ul> <p><b><u>Taylor'd Beef Connection</u></b>, one issue, 300 addresses</p> <ul style="list-style-type: none"> <li>What is Extension?</li> </ul> <p><b><u>Agri-View Newspaper</u></b> (circulation 38,000; also website)</p> <ul style="list-style-type: none"> <li>Farm Image Powerful Employee Recruiting Tool</li> </ul>	

## Stuttgen's Professional Development:

UWEX Central District All Colleague Meeting (2): Wisconsin Rapids & Stevens Point, WI  
UWEX Central District ANRE Program Area Meeting, Stevens Point, WI  
UWEX, ANRE Conference, Wisconsin Dells, WI: I presented at this conference: "Working with Farmwomen"  
UWEX Dairy Team In-service, Madison, WI  
UWEX Farm Team In-service, Portage, WI  
Dairy Calf & Heifer Conference, Lake Geneva, WI  
FARM Train-the-Trainer (Farmer's Assuring Responsible Management), Appleton, WI  
Beef Pasture Walk, Merrill, WI  
MAQA Re-certification Webinar  
Ag Leasing 101 Webinar

## Success Stories:

### Human Resources for Farms/Ag Businesses

Situation: For many, their lack of human resource management skills keeps them from expanding their farms or businesses to where hired labor is needed. Those that have expanded often come to realize how poor their human resource management skills are. Many complain "good help is hard to find and keep".

Response: HR for Farms and Ag Business was taught across three sessions in three different locations, each session covered topics independent of but in conjunction with the other sessions. The target audience included farm and other ag businesses that have hired labor or are considering hiring labor.

Results: Eight dairy producers participated either during all or some of the sessions, representing 13 direct teaching contacts. An additional 63 indirect contacts to the employees represented by these operations was made. Jayne Fyksen, Crops Editor for the Agri-View newspaper attended the second session and then covered what she learned "*Farm Image Powerful Employee Recruiting Tool*" (Nov. 10, 2011). Agri-View is a statewide newspaper with staff working throughout Wisconsin. This agricultural newspaper arrives in 38,000 mailboxes each week, representing indirect teaching contacts for Stuttgen. Agri-View editions are also posted to their website, [www.agriview.com](http://www.agriview.com)

A pre and post evaluation survey was administered after every session. A five point response choice was available for participants to check their level of knowledge before and after hearing the topic; 5 = knew a lot about the topic, 4 = above average knowledge, 3 = average knowledge, 2 = below average knowledge, 1 = very little known. The summary results of Stuttgen's presentations showed a one-point gain in knowledge after hearing *Farm Image* and a two-point gain in knowledge after hearing *Performance Evaluation*.

### Networking with Farm Women: Creating a Sustainable 'Women in Agriculture Learning Network'

This article is attached in its entirety.

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